

SOUTHEAST ASSOCIATION OF RAIL SHIPPERS Fall 2022 Southeast Port Panel - September 14, 2022

DEEP WATER & INLAND TERMINAL OPERATIONS



CB-1 CB-3 CB-2 CB-4 CB-9 CB-8 CB-5 CB-7 CB-6 JN ROAD GATE 5 GATE 4 GATE 3 ROAD **GATE 8** GATE 1 ш NG. MASON MEGA RAIL

GARDEN CITY TERMINAL

Berth 9,693 ft (2,955 m) • Area 1,505 acres (609.1 ha) STS Container Cranes 30 • Rubber-Tired Gantries 190

SAVANNAH #3 and Fastest Growing

PORT GATEWAY	FY2007 TEUs	FY2022 TEUs	CAGR '22 vs. '07
1. LA/Long Beach	15,924,913	20,301,954	+ 1.6%
2. NY/New Jersey	5,280,658	9,485,493	+ 4.0%
3. Savannah	2,338,281	5,763,711	+ 6.2%
4. Virginia	2,055,864	3,695,156	+ 4.0%
5. Houston	1,623,443	3,742,538	+ 5.7%
TOP FIVE TOTAL	27,223,159	42,988,852	+ 3.1%
6. Seattle/Tacoma	3,120,938	2,913,717	- 0.5%
7. Charleston	1,883,651	2,853,046	+ 2.8%
8. Oakland	2,358,510	2,377,259	+ 0.1%
9. Miami/Pt Everglad	es 1,845,093	2,334,305	+ 1.6%
10. Maryland	617,940	945,295	+ 2.9%
TOP TEN TOTAL	37,049,291	54,412,474	+ 2.6%



INFRASTRUCTURE RECORD MPROMENTS FOR CAPACITY BUILDING

Past 10 years: \$1.2B Next 12 years: \$4.5B



PROJECTS

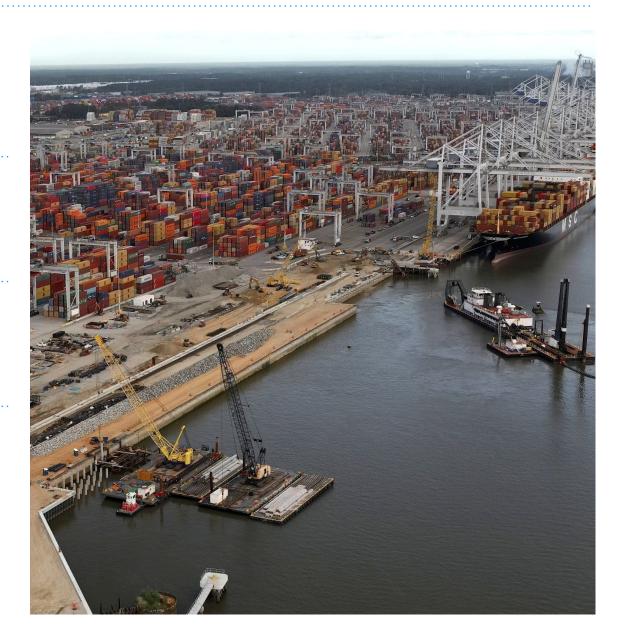
Garden City Terminal Peak Capacity Project +1.2M TEUs capacity Completed: July 2022

Garden City Terminal Berth 1 Realignment +1.4M TEUs berth capacity Expected Completion: June 2023

Garden City Terminal West Expansion Phase II +1M TEUs capacity Expected Completion: July 2023 & March 2024

Eight New Ship-to-Shore Cranes Expected Completion: December 2023





GPA TRENDING IN THE RIGHT DIRECTION

- Vessels at anchor peaked in July at 45 and have come down to 38 vessels as of 9/8 and declining
- Imports have crested and are declining as retailers cancel and curtail orders
- Starting to see signs of weakening with ocean carriers noting space on ships out of Asia and spot rates decreasing
- GPA investing \$1.3 billion currently on berth and yard capacity additions and \$4.5 billion over the next 12 years, including the first phase of a new container terminal to come online in 2025
- Container inventory is returning to normal volumes and the yard remains fluid
- One container berth has been down for renovation, a \$250 million project that adds 1.4 million TEUs of berth capacity to be complete in June 2023
- Normalized volumes are expected by late October/early November



THANK YOU

